

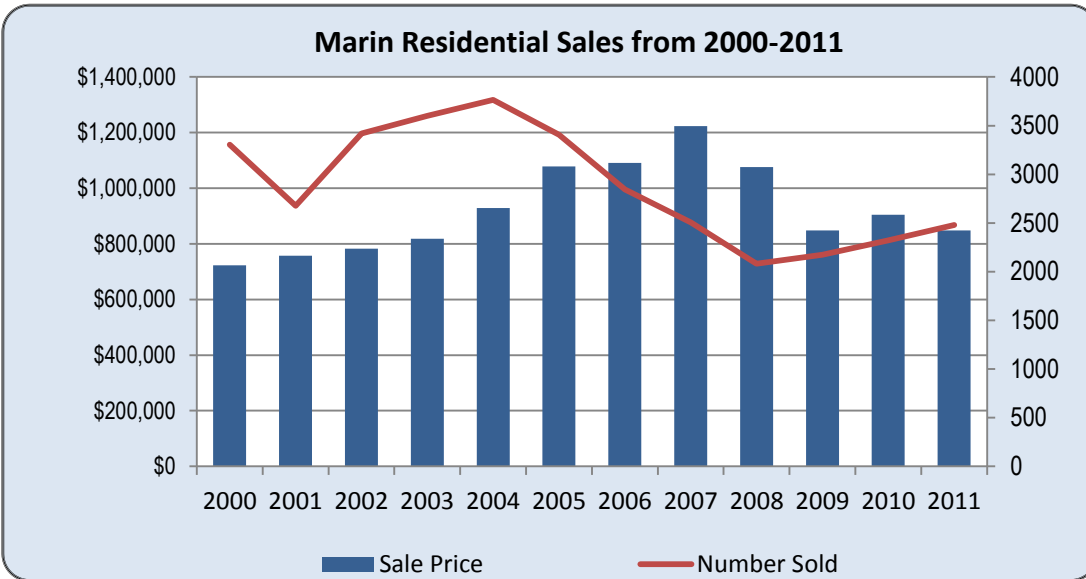
MARIN COUNTY HISTORICAL HOME PRICES

Decker
Bullock

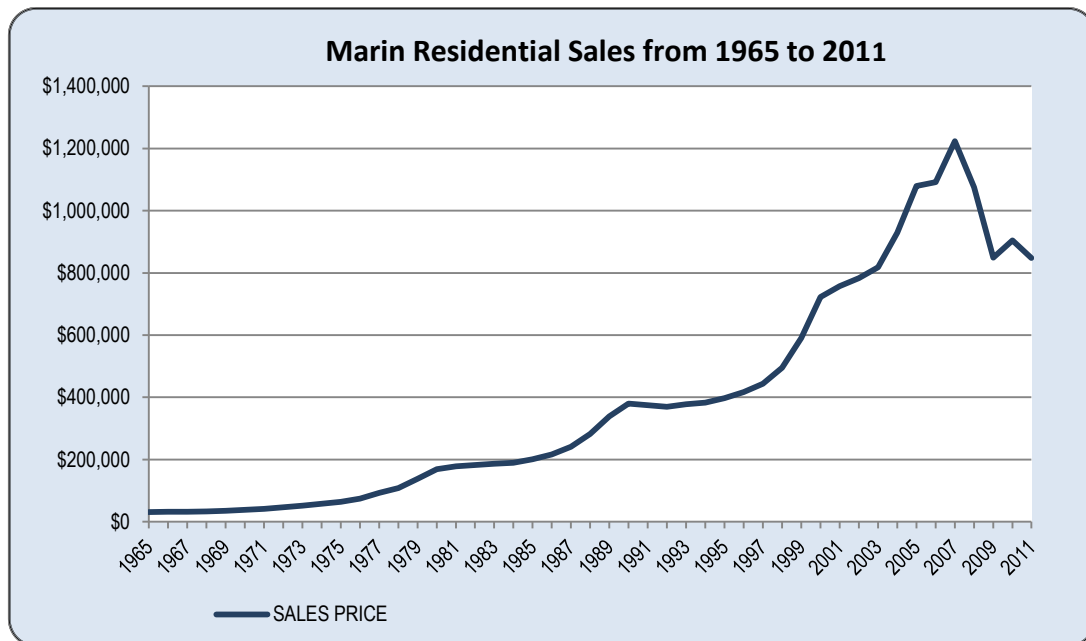
Sotheby's
INTERNATIONAL REALTY

MARKET REPORT by DECKER BULLOCK SOTHEBY'S INTERNATIONAL REALTY

This data includes both Single Family Homes and Condos. Note that the peak number sold in Marin was in 2004, but the Peak Average Sale Price for Marin County as a whole was in 2007, with the exception of Belvedere (2008), Larkspur (2008) and San Anselmo (2006).



The total Sales Volume, which combines units and volume, peaked in 2005, and has dropped 43%.



This graph shows the tremendous appreciation of home prices which moved from \$30,710 in 1965, to a peak in 2007 at \$1,223,678. This data includes both single family and condos. The bubble is apparent as the current price is seen at \$848,348.

YEAR	UNITS SOLD	AVERAGE SALES PRICE
1965	1807	\$30,710
1966	1410	\$31,910
1967	1707	\$31,915
1968	2079	\$33,575
1969	1978	\$35,405
1970	1829	\$37,845
1971	2395	\$41,180
1972	2611	\$45,985
1973	2689	\$51,545
1974	2735	\$58,215
1975	3127	\$64,215
1976	4063	\$74,635
1977	3666	\$92,615
1978	3921	\$108,730
1979	3648	\$137,925
1980	2120	\$168,508
1981	1671	\$177,666
1982	1154	\$182,553
1983	2275	\$186,793
1984	2629	\$189,256
1985	2874	\$200,557
1986	3500	\$216,741
1987	3356	\$240,875
1988	3629	\$282,431
1989	3191	\$339,168
1990	2488	\$379,581
1991	2562	\$374,980
1992	2663	\$369,669
1993	2690	\$378,097
1994	2772	\$382,817
1995	2277	\$397,069
1996	2807	\$417,324
1997	3453	\$443,135
1998	3433	\$495,093
1999	3622	\$590,821
2000	3305	\$722,780
2001	2676	\$757,523
2002	3421	\$782,829
2003	3600	\$817,961
2004	3764	\$929,103
2005	3407	\$1,078,819
2006	2844	\$1,091,526
2007	2507	\$1,223,678
2008	2081	\$1,075,509
2009	2173	\$848,438
2010	2323	\$904,818
2011	2481	\$848,348